

2500 Calvert Street, N.W., Washington, D.C. 20008
(202) 234-0700

NAME OF SHOW: Open Source Solutions '93 SHOW DATE: Nov 3-4
COMPANY NAME: WASS, Inc BOOTH #: 5
ADDRESS: 1040 Noel Drive Suite 102
CITY: Menlo Park STATE: CA ZIP CODE: 94025
EXHIBITOR REPRESENTATIVE: Dia Cheney PHONE NUMBER: 415-617-6441

EXHIBITORS INFORMATION

- (A) All charges must be pre-paid. Please makes checks payable to The OMNI Shoreham Hotel. See Address above.
- (B) This order must be received by The OMNI Shoreham no later than 15 days before the opening date of show. Orders received after this period will be subject to a \$50.00 surcharge.
- (C) All Floor orders receive service on a first come first served basis after advance orders are completed.
- (D) All Telephone Lines must be ordered thru C&P's business office. Telephone Number: (202) 346-6100.
- (E) Electrical power for lights and displays will be turned on one hour prior to show opening and off at show closing time daily.
- (F) At the discretion of the hotel, standby service by hotel electrician may be required for electrical service above 50 amps.
- (G) Rates quoted for all connections cover only the bringing of service to the booth in the most convenient manner and does not include connecting or special wiring.
- (H) Prices subject to change without notice.
- (I) Form must be completely filled out or order will not be processed.
- (J) Wall, column and permanent building utility outlets are not a part of booth space and are not to be used by exhibitors unless specified otherwise.
- (K) Credit will not be given for connections installed and not used.
- (L) All equipment regardless of source of power must comply with all federal and local safety codes.
- (M) Under no circumstances shall anyone other than "House Electrician" make electrical connections.

LIST REQUIREMENTS BELOW

- (1) **Supplementary Lighting:** NO. AMOUNT
Ceiling spots each 150 watts. \$35.00 each. Plus 6% TAX.
- (2) **Standard Electrical Service:** AMPS NO. AMOUNT
10 amps to 40 amps single phase 120 volts electrical service, in ten amp increments. (10 amps = 1000 watts, 20 amps = 2000 watts, etc.) Charged at a rate of \$4.00 per amp. 2 outlets 40.00
Example: 10 amps @ 4.00 = \$40.00. Outlets provided as needed. Labor included for set-up and tear-down only. No tax.
- (3) **Heavy Duty Electrical Service:** AMPS VOLTS NO. AMOUNT
— 50 amp or above single phase 120 Volt electrical service in 10 amp increments will be charged at a rate of \$5.00 per amp.
— 20 amp or above single phase 220 Volt electrical service in 10 amp increments will be charged at a rate of \$5.00 per amp.
— 20 amp or above three phase 208 Volt electrical service in 10 amp increments will be charged at a rate of \$6.00 per amp.
Example: 30 amps single phase, 220 Volts @ \$5.00 = \$150.00. Outlets provided as needed. Labor included for set-up and tear-down only. No Tax.
- (4) **24-Hour Service:** NO. AMOUNT
There is a one time charge of \$25.00 for 24-hour service.
- (5) **Electrical Labor:** HOURS AMOUNT
UNION LABOR: \$50.00 per hour Straight time, \$75.00 per hour weekends and holidays for standby service or trouble-shooting. No Tax. AMOUNT
- (6) **Special Requirements:**
WE RECOMMEND YOU CALL FOR ANY QUESTIONS ON SPECIAL REQUIREMENTS. (202) 234-0700 Engineering Services.
List Special Requirements:

Customer's Signature: Dia Cheney

Conditions and Regulations on Reverse

AMOUNT
Surcharge (Item B) 50.00
Sub Total 40.00
Tax 90.00
Total \$ 90.00

WAIS Inc

Wide Area Information Servers
1040 Noel Drive
Menlo Park, California 94025
415-327-WAIS
FAX 415-327-6513

FAX Cover Sheet

Date: Oct. 25, 1993

To: Robert Steel

FAX:

From: Dia Cheney, WAIS Inc

FAX:

Phone: 415-617-0444

Pages Transmitted (including cover sheet): 2

Remarks:

I hope this is the registration information
you requested. Thanks, Dia

**SECOND INTERNATIONAL SYMPOSIUM
"NATIONAL SECURITY & NATIONAL COMPETITIVENESS:
OPEN SOURCE SOLUTIONS"**

2-4 November 1993, Omni Shoreham, Washington, D.C.

SPEAKER'S BADGE--COMPLEMENTARY SEAT

Registration, Subscription, & Directory Information

_____ Check here if you are registering but do NOT wish to appear in the international directory to be distributed on the last day of the symposium.

NAME: BREWSTER KAHLE

TITLE: PRESIDENT

ORGANIZATION: WAIS. INC.

ADDRESS: 1040 Noel Drive
Menlo Park, CA 94025

VOICE TELEPHONE: 415-327-WAIS FAX TELEPHONE: 415-327-6513

ELECTRONIC MAIL ADDRESS: Brewster@wais.com

INTERESTS (BULLETS): _____

Please make your hotel reservations now at the Omni Shoreham, telephone (202) 234-0700 (must mention OSS 93 when registering to receive preferred rate).

Airline Discounts of up to 40% can be obtained by booking through Adrian Travel Service (Barbara) at (914) 273-6450, fax (914) 273-4835.

**SECOND INTERNATIONAL SYMPOSIUM:
"NATIONAL SECURITY & NATIONAL COMPETITIVENESS:
OPEN SOURCE SOLUTIONS"**

2-4 November 1993 at the Omni Shoreham, Washington, D.C.

Brings together U.S. and foreign intelligence and academic research community leaders with international corporate leaders to discuss how **"open source intelligence" (OSCINT)** can contribute to national competitiveness. Oriented toward individuals who specialize in international unclassified data collection, translation, processing, analysis, and publication. Discounted seats, hotel, and travel available.

Major Themes:

- Sources of Public Data (Including Imagery and Signals)
- Advanced Data-Handling Technologies and Methods
- Opportunities for Government-Private Sector Collection Partnerships

Keynote Speakers:

- Mr. Alvin Toffler, on Information Warfare (Author, *PowerShift*)
- Hon. Philippe Malaud, President, European Economic Union
- Mr. Keiji Shima, The Shima Media Institute (former Chairman NHK)

Other Speakers for 1993 Include:

- U.S. Intelligence Open Source Coordinator Paul Wallner
- Electronic Frontier Foundation Founder Mitch Kapor
- INTERNET Society President Vint Cerf
- Senior Vice President, BDM Federal Norm Wood
- Vice President TRW A&S Group Robert Kohler
- Yale Policy Sciences Center Dr. Lloyd Etheredge
- Four Soviet KGB Colonels On Soviet Use of Open Sources

For complete details and registration, communicate your interest to:

Mr. Robert D. Steele, President, OPEN SOURCE SOLUTIONS, Inc.
1914 Autumn Chase Court, Falls Church, VA 22043-1753
Voice: (703) 536-1775, Facsimile: (703) 536-1776
INTERNET: steeler@well.sf.ca.us

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SPEAKER'S BADGE--COMPLEMENTARY SEAT

*Each speaker should complete this form as soon as possible so they may receive our newsletter, **OSS NOTICES**, and to ensure that their information is correct in our directory. Mail or fax to the address at the end of this form.*

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NAME: _____

TITLE: _____

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Return Completed Form To:

OPEN SOURCE SOLUTIONS, Inc.
1914 Autumn Chase Court
Falls Church, Virginia 22043-1753
or fax to +1 (703) 536-1776.

IMPORTANT REQUEST OF ALL SPEAKERS AT OSS '93

Please forward, immediately, a one page biography and a photograph (ideally passport size, but any size is acceptable, can also be color or black and white; informal photographs are fine, we will extract the head and shoulders).

The biography and photograph must be received at the following address no later than 15 October 1993.

**Robert D. Steele, President
OPEN SOURCE SOLUTIONS, Inc.
1914 Autumn Chase Court
Falls Church, Virginia 22043-1753**